



NYS OGS – 20915 – 23109

New York State Contract Ordering Instructions:

Keilhauer can accept NYS Purchase Orders directly from **eligible New York State Contract entities** (registered on the [OGS Procurement Services Website](#)) and from Keilhauer authorized NYS Contract Dealers. Please ensure that all NYS Contract Purchase Orders include the following details:

- Keilhauer Listed as the Contractor
- Contract Number PC68362
- Contract Pricing/Discount

New York State Discount Structure

\$100 - \$250,000	\$251,000 - \$500,000	\$501,000 +
57.8% off Keilhauer List Prices	60.1% off Keilhauer List Prices	64.6% off Keilhauer List Prices

Inside Delivery Charges:

Downstate – Cannot exceed 15% of the final product price.

Upstate – Cannot exceed 12% of the final product price.

Please direct all product and pricing inquires to the listed [Keilhauer Sales Representative](#).