



**Furniture - 4012822 - T390**

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**Alabama State Contract Ordering Instructions:**

Purchase Orders are to be placed directly with **Keilhauer**. When the Manufacturer holds the Contract, their Assisting Dealers are not authorized to accept Purchase Orders on the Vendor's behalf.

Please ensure that Alabama Contract Purchase Orders include:

- Contract Number
- Contract End User
- Contract Pricing/Discount
- Keilhauer Listed as the Contractor

**Alabama State Discount Structure**

| <b>Dock Delivered</b>         | <b>Inside Delivery</b>        | <b>Delivered and Installed</b> |
|-------------------------------|-------------------------------|--------------------------------|
| 47% off Keilhauer List Prices | 45% off Keilhauer List Prices | 44% off Keilhauer List Prices  |

Please direct all product and pricing inquiries to the listed [Keilhauer Sales Representative](#).